



**CSE Crosscom - Progility**

MN-01071

# **Phase 1 Determination**

**Acquisition may be put into effect**

3 February 2026

# 1. Determination and statement of reasons

<b>Notified acquisition</b>	CSE Crosscom Pty Ltd ( <b>CSE Crosscom</b> ) proposes to acquire 100% of the share capital in Progility Pty Ltd ( <b>Progility</b> ) (the <b>Acquisition</b> ).
<b>Determination</b>	The Australian Competition and Consumer Commission has determined under section 51ABZE(1) of the <i>Competition and Consumer Act 2010</i> (Cth) that the Acquisition may be put into effect.
<b>Parties to the Acquisition</b>	<p>The acquirer, CSE Crosscom is an Australian communications systems integrator that designs, supplies, installs and maintains mission and business-critical communications, including two-way radio networks, push-to-talk over cellular solutions, in-building coverage/distributed antenna systems, internet protocol networking and managed services to industrial, government, transport and security sectors across Australia.</p> <p>CSE Crosscom is a subsidiary of CSE Global Limited, a company listed on the Singapore stock exchange.</p> <p>The target, Progility, supplies integration and enterprise solutions with a particular focus on two-way radio networks, push-to-talk over cellular solutions, and managed services.</p>
<b>Overlap and relationship between the parties</b>	<p>CSE Crosscom and Progility overlap in the supply of systems integration and managed services for enterprise/public sector critical communications. Specifically, the Parties overlap in the:</p> <ul style="list-style-type: none"> <li>• sale and rental of two-way radio equipment</li> <li>• design and installation of radio systems</li> <li>• integration of different communications systems</li> <li>• maintenance and support of communications systems and equipment.</li> </ul> <p>Critical communications refer to communications services in hazardous or remote working environments for the purposes of health, safety and environment where other forms of communication may not be available.</p> <p>Participants in this industry provide communications equipment, as well as integration, support and maintenance services.</p> <p>Customers of critical communications services include public safety and emergency services, defence and national security agencies, hospitals, and companies involved in energy, utilities, transport, mining, oil, gas, and resources.</p>
<b>Reasons for determination</b>	<p>When making a determination in Phase 1, the Australian Competition and Consumer Commission (<b>ACCC</b>) undertakes a competition assessment and considers whether it is appropriate for an acquisition to be approved or subject to further assessment in Phase 2 in accordance with section 51ABZJ of the <i>Competition and Consumer Act 2010</i> (Cth) (the <b>Act</b>). In doing so, the ACCC must have regard to the object of the Act and all relevant matters, including the interests of consumers.</p> <p>For more information about the ACCC's approach to considering notified acquisitions, see the ACCC's <a href="#">merger assessment guidelines</a></p>

	<p>and <a href="#">interim merger process guidelines</a>.</p> <p>In conducting its competition assessment, the ACCC has considered the information and documents that were submitted with the notification form and information from third parties.</p> <p>The ACCC has determined that the Acquisition may be put into effect as it considers that the Acquisition is unlikely to have the effect of substantially lessening competition in any market in Australia. In reaching its decision, and based on the material before it, the ACCC makes the following findings:</p> <ul style="list-style-type: none"><li>• the Parties' market share aggregation is estimated to be low</li><li>• the Parties do not appear to be close competitors in the supply of critical communications</li><li>• the Parties would likely continue to be constrained by alternative suppliers of critical communications in Australia, including Telstra, Motorola Solutions and Nokia.</li></ul>
<b>Applications for review</b>	<p>A notifying party, or other person who has been allowed to do so by the Australian Competition Tribunal, may apply for review if they are dissatisfied with the determination. Pursuant to section 100C of the Act, applications for review of the determination are to be made to the Australian Competition Tribunal before the end of 14 calendar days after this statement of reasons was included on the ACCC's Acquisitions Register. To confirm whether there has been any application for review, please contact the Australian Competition Tribunal.</p>

**Determination made by a division of the Commission constituted by a direction issued pursuant to section 19 of the Act**